

PENNSYLVANIA



● Philadelphia MBDA Business Center
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MBDA Business Expertise Opens Doors to New Capital

Swain Techs provides cybersecurity, model & simulation, engineering and information management solution services. When Swain Techs wanted to expand their business, the Philadelphia MBDA Business Center was there to help identify target clients in the public and private sectors. The MBDA also provided management consulting, business development services, and helped identify financing sources for working capital.

These efforts resulted in Swain Techs securing a \$3.9 million contract with the U.S. Department of Health and Human Services, saving 6 jobs and creating 4 others.

“MBDA’s team was instrumental in the recent success of our small business, providing us with connections to help open up new potential markets, gain access to working capital and meet potential clients.”

— Manuel Trujillo, President
Swain Techs

335[†]

FY 2012 JOBS CREATED
AND RETAINED

\$40 MILLION

IN CONTRACTS AND CAPITAL

PENNSYLVANIA EXPORTERS[§]

	NUMBER OF FIRMS	FIRMS WITH EXPORTS
Minority-Owned	96,208	4.1%
Non-Minority-Owned	849,521	4.3%